



# Programme de partenariat GRICES

Notre succès, construisons-le ensemble



# Liste de prix électronique



- ▶ Un concept gagnant, une solution fiable
- ▶ Configuration rapide en ligne
- ▶ Fichier CAD générés automatiquement
- ▶ Prix nets et délais instantanément
- ▶ Passation de commandes en ligne
- ▶ Une technologie de pointe



- ▶ **Mis à la disposition de nos partenaires**

# Comment ça fonctionne



- ▶ Grices active le compte labellisé

 [Versione in Italiano](#)


**User Area**

E-mail:  Password:  

In this section you'll be able to configure our cylinders and download the configured model as a CAD file.

If you are not registered yet, you can [register now](#).

**Customer Area**

E-mail:  Password:  

This Area is reserved for our registered customers.

# Comment ça fonctionne



- ▶ Le distributeur peut créer ses clients

The screenshot shows the ACME Distributor web interface. At the top left is the GRICES logo. In the center is the ACME DISTRIBUTOR logo. On the right, user information is displayed: Company: ACME Distributor, Code: 12345, IP Address: 95.243.127.163, User: Robert King, and E-mail: acme@grices.it. Below the logos is a navigation menu with buttons for Configurator, Cylinder Lists, Orders, Technical Catalogue, Customers, and Log out. The 'Customers' button is circled in red. Below the menu, a welcome message reads 'Welcome, Robert King.'

## Customer: "Test Customer"

Master Accounts CAD Requests

Company name: <input type="text" value="Test Customer"/>	Customer ID: <input type="text" value="000123"/>
Address: <input type="text"/>	Zip Code: <input type="text"/>
City: <input type="text"/>	Province: <input type="text"/>
Tax Code: <input type="text"/>	VAT Code: <input type="text"/>
Phone: <input type="text"/>	Fax: <input type="text"/>

# Comment ça fonctionne



- ▶ Alors il peut créer le compte client

## Customer: "Test Customer"

Master **Accounts** CAD Requests

Company name:  Customer ID:

Address:  Zip Code:

Master **Accounts** CAD Requests

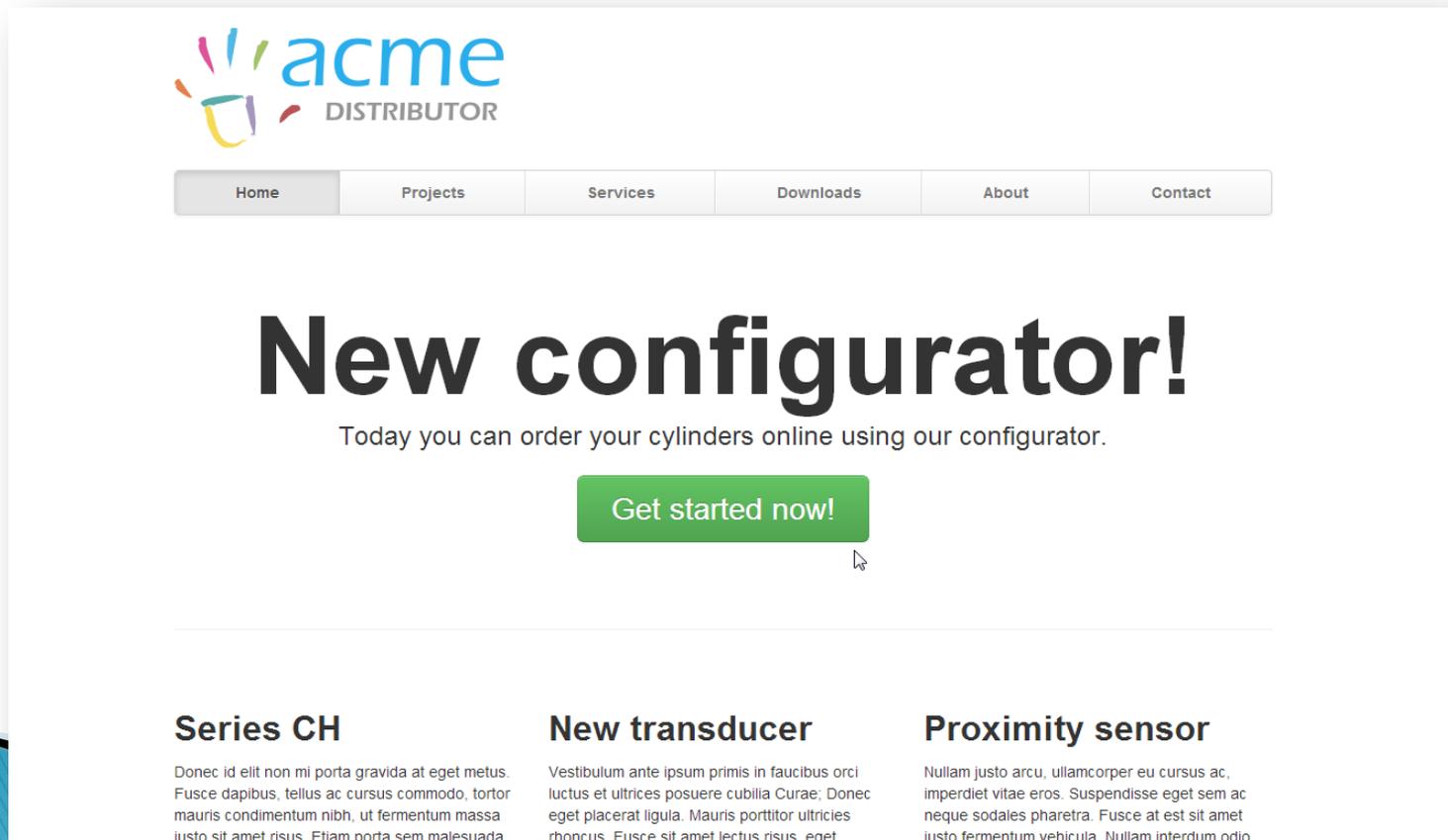
Account	Contacts	Role	Password	Active?	Access #	Last Access
Name <input type="text" value="Nancy Davolio"/>	Phone <input type="text" value="+44 13210892"/>	Role <input type="text" value="Sales"/>	Password <input type="text" value="nancy"/>			
	Email <input type="text" value="allegati@gmail.com"/>					

New account  Refresh



# Un lien spécial pour votre site

- ▶ Grices vous communique le lien a intégrer sur votre propre site internet



The image shows a screenshot of a website for 'acme DISTRIBUTOR'. The website has a navigation menu with links for Home, Projects, Services, Downloads, About, and Contact. The main content area features a large heading 'New configurator!' followed by the text 'Today you can order your cylinders online using our configurator.' Below this is a prominent green button labeled 'Get started now!'. At the bottom of the page, there are three columns of text, each with a heading: 'Series CH', 'New transducer', and 'Proximity sensor'. Each column contains several lines of placeholder text.

**acme**  
DISTRIBUTOR

Home Projects Services Downloads About Contact

## New configurator!

Today you can order your cylinders online using our configurator.

[Get started now!](#)

### Series CH

Donec id elit non mi porta gravida at eget metus. Fusce dapibus, tellus ac cursus commodo, tortor mauris condimentum nibh, ut fermentum massa justo sit amet risus. Etiam porta sem malesuada

### New transducer

Vestibulum ante ipsum primis in faucibus orci luctus et ultrices posuere cubilia Curae; Donec eget placerat ligula. Mauris porttitor ultricies rhoncus. Fusce sit amet lectus risus, eget

### Proximity sensor

Nullam justo arcu, ullamcorper eu cursus ac, imperdiet vitae eros. Suspendisse eget sem ac neque sodales pharetra. Fusce at est sit amet justo fermentum vehicula. Nullam interdum odio

# Un simple clic pour y accéder...



Home

Projects

Services

Downloads

About

Contact

## New configurator!

Today you can order your cylinders online using our configurator.

Get started now!

Link to your co-branded  
web configurator

### Series CH

Donec id elit non mi porta gravida at eget metus. Fusce dapibus, tellus ac cursus commodo, tortor mauris condimentum nibh, ut fermentum massa justo sit amet risus. Etiam porta sem malesuada

### New transducer

Vestibulum ante ipsum primis in faucibus orci luctus et ultrices posuere cubilia Curae; Donec eget placerat ligula. Mauris porttitor ultricies rhoncus. Fusce sit amet lectus risus, eget

### Proximity sensor

Nullam justo arcu, ullamcorper eu cursus ac, imperdiet vitae eros. Suspendisse eget sem ac neque sodales pharetra. Fusce at est sit amet justo fermentum vehicula. Nullam interdum odio

# ...la zone partenaire



- ▶ Notre partenariat est clair d'entrée de jeu: **Notre logo** et **Votre logo**.

Versione in Italiano

**GGRICES**  
HYDRAULIC CYLINDERS

**acme**  
DISTRIBUTOR

**User Area**

E-mail:  Password:  

In this section you'll be able to configure our cylinders and download the configured model as a CAD file.

If you are not registered yet, you can [register now](#).

**Customer Area**

E-mail:  Password:  

This Area is reserved for our registered customers.

# Expérimentez l'utilisation



Company: *Test Customer* Code: *000* IP Address: *95.243.127.163*  
User: *Nancy Davolio* E-mail: *f2@f2.net*

Configurator

Cylinder Lists

Technical Catalogue

Log out

Welcome, Nancy Davolio.



# Etape 1: Choix de la série



## Configurator > Step 1: Series

Select the series:



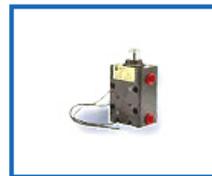
**Series CH**  
Standard ISO 6020/2 DIN 24554



**Series CHT**  
Standard ISO 6020/2 DIN 24554  
with magnetostrictive position transducer



**Series CHM**  
Standard ISO 6020/2 DIN 24554  
with proximity switches



**Series CB**  
Short stroke  
with built-in proximity switches



**Series CE**  
Welded cylinders



**Series CL**  
Welded cylinders



**Serie CC**  
Standard ISO 6022



**Serie CA**  
Standard ISO 6020/1









# Etape 6: Type de fixation



## Configurator > Step 6: Mounting style

Provisional cylinder code:  /  /  /  /  /  /  /  /  /  /  /  /

### Choose the Mounting style:

FA (ISO ME5)



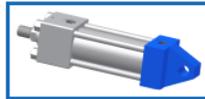
FP (ISO ME6)



PI (ISO MS2)



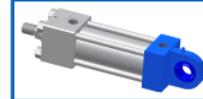
CM (ISO MP3)



CF (ISO MP1)



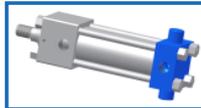
CS (ISO MP5)



OA (ISO MT1)



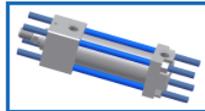
OP (ISO MT2)



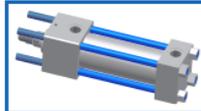
OI (ISO MT4)



AP (ISO MX1)



TA (ISO MX3)



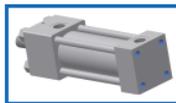
TP (ISO MX2)



ZA (ISO MX5)



ZP (ISO MX6)





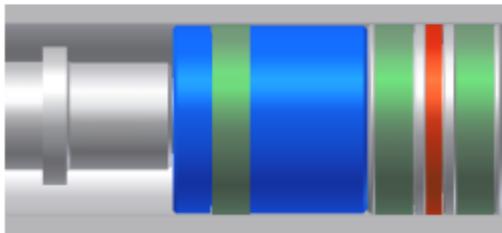
# Etape 8: Entretoises



## Configurator > Step 8: Spacers

Provisional cylinder code:  /  /  /  /  /             /         /  /

Select spacer option:



<< Back

Spacers: -- NO --  mm

Next >>

# Etape 9: Joints



## Configurator > Step 9: Seals

Provisional cylinder code:  /  /  /  /  /           /         /  /

### Select the seals type:

<< Back

Seals:    
Standard (poliurethane)  
Anti-friction (nitrile + PTFE)  
High temperatures (viton + PTFE)  
Anti-friction water glycole (nitrile + carbographe)

Next >>

# Etape 10: Extrémité de tige

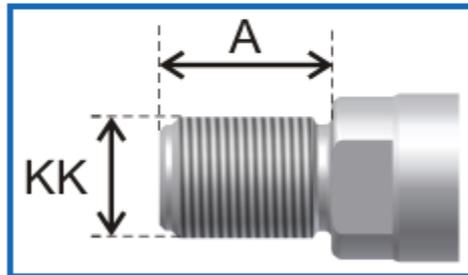


## Configurator > Step 10: Rod End option

Provisional cylinder code:  /  /  /  /  /           /         /  /

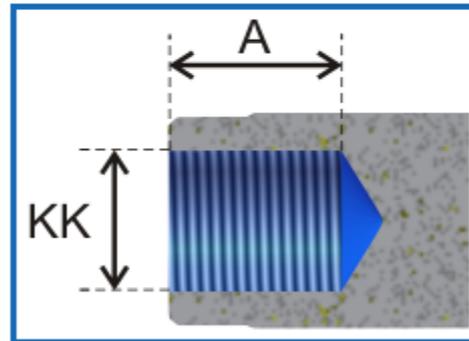
Select Rod End type:

M (standard)



KK = M20x1,5 A = 28

F



KF = M20x1,5 A = 28

<< Back

Complete the configuration with standard values >>

# Etape 11 : Purges d'air



## Configurator > Step 11: Air Bleeds

Provisional cylinder code: CH / 63 / 28 / 0 / 400 / FA 3 0 A 0 0 / Q / R / /

### Select air bleed type:

<< Back

Air Bleeds: None (standard) ▼

- None (standard)
- Front
- Rear
- Front + Rear

Next >>

# Etape 12: Etanchéité de tige renforcée



## Configurator > Step 12: Double rod seal

Provisional cylinder code: CH / 63 / 28 / 0 / 400 / FA 3 0 A 0 0 G / Q / R / / /

Select if you desire a double rod seal:

<< Back

Double rod seal: No (standard) ▼

Next >>

# Etape 13: Matière de la tige



## Configurator > Step 14: Rod treatment

Provisional cylinder code: CH / 63 / 28 / 0 / 400 / FA 3 0 A 0 0 G 0 0 / Q / R /

### Select the desired treatment:

<< back

Rod treatment:

- C45 chromium-plated 20µm (standard)
- Heavy chromium-plated 45µm thick 100h salt mist ISO 3768
- Hardening and chromium-plating
- Ni-CROMAX30 chromium-plated, nichel-plated ASTM B 117 1000h

Next >>

# Etape 14: Détection / Capteurs



## Configurator > Step 15: Proximity sensors

Provisional cylinder code: CH / 63 / 28 / 0 / 400 / FA 3 0 A 0 0 G 0 0 0 / Q | | | | R | | | | / | / |

Select the desired sensors:

<< Back

Proximity sensors: No sensors (standard) ▼

No sensors (standard)

Front sensor

Rear sensor

Front + Rear sensors

Next >>

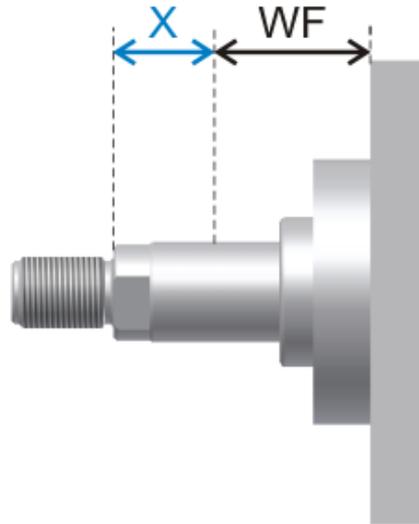
# Etape 15: Extension de tige



## Configurator > Step 16: Extra-Rod

Provisional cylinder code: CH / 63 / 28 / 0 / 400 / FA 3 0 A 0 0 G 0 0 0 0 / Q / / R / / /

If you desire an extra-rod, enter the length:



<< Back

WF = 48 mm (min standard)  
Extra-rod (X):  mm (min 0 - max 2000)

Next >>

# Etape 16 : Positions orifices



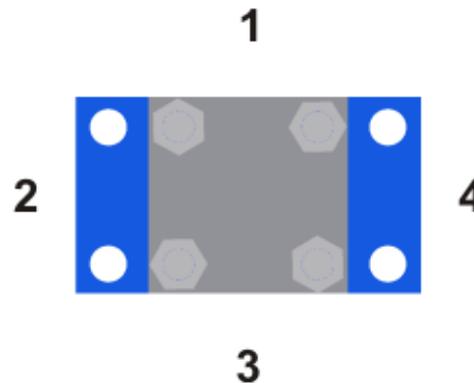
## Configurator > Step 18: Select oil ports and accessory positions

Provisional cylinder code: **CH** / **63** / **28** / **0** / **400** / **FA 3 0 A 0 0 G 0 0 0 0** / **Q** / **R** / **0** / **0**

### Oil ports, Cushions, Air bleeds and Sensors position

The ideal configuration computed by the system according to the required characteristics is as follows:

	Head (Q)	Bottom (R)
Oil Ports	1	1
Cushions	3	3
Sensors	0	0
Air Bleeds	2	0



[Modify Configuration](#)

# Configuration terminée



Configuration completed

Product code: **CH/63/28/0/400/FA30A00G0000Q1320R1300/0/0**

## Generate CAD file

File format:

## Generate PDF file

## Save this configuration / order

Quantity:

Your reference:

List:  Existing List  New List

# Configuration terminée



Fichier CAD

Configuration completed

Product code: CH/63/28/0/400/FA30A00G0000Q1320R1300/0/0

**Generate CAD file**

File format:

**Generate PDF file**

**Save this configuration / order**

Quantity:

Your reference:

List:  Existing List  New List

# Configuration Complete



Fichier CAD

Fichier PDF

Configuration completed

Product code: CH/63/28/0/400/FA30A00G0000Q1320R1300/0/0

<p><b>Generate CAD file</b></p> <p>File format: <input type="text" value="SAT"/></p> <p><input type="button" value="Generate CAD file"/></p> <p><b>Generate PDF file</b></p> <p><input type="button" value="Generate PDF file"/></p>	<p><b>Save this configuration / order</b></p> <p>Quantity: <input type="text" value="Insert quantity"/></p> <p>Your reference: <input type="text"/></p> <p>List: <input checked="" type="radio"/> Existing List <input type="radio"/> New List</p> <p><input type="text" value="Select the list"/></p> <p><input type="button" value="Save configuration"/></p>
--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------	-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------

# Configuration Complete



**Configuration completed**

Product code: **CH/63/28/0/400/FA30A00G0000Q1320R1300/0/0**

**Fichier CAD**  
**Fichier PDF**

**Ajouter à une liste de Devis**

**Generate CAD file**

File format:

**Generate PDF file**

**Save this configuration / order**

Quantity:

Your reference:

List:  Existing List  New List

# Liste de vérins- Devis souhaité



## Cylinder Lists

Test Customer - KA342

New List name

Create new list

Delete list

List KA342

New name

Rename

New list name

Copy in New List

Merge to List

Test Customer -

Merge

Cylinder code	Your reference	Quantity	Weight	Delivery					Pdf
CH/63/28/0/400/FA30A00G0000Q1320R1300/0/0	CYL24 ✓	5 ✓	78 Kg	15 working days	✗				
CA/40/22/360/FP00A00000Q1000R1000/0	CYL34 ✓	2 ✓	20 Kg	25 working days	✗				
			Tot. weight: 98 Kg	Delivery: 25 working days					

Create a new cylinder for this list

Request a quote

# Liste de vérins- Devis souhaité



Sans indication de prix

## Cylinder Lists

Test Customer - KA342

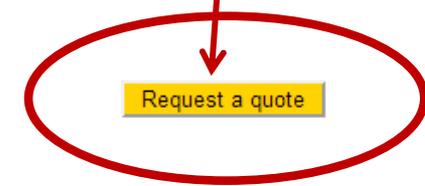
List KA342

Merge to List

Cylinder code	Your reference	Quantity	Weight	Delivery					Pdf
CH/63/28/0/400/FA30A00G0000Q1320R1300/0/0	<input type="text" value="CYL24"/> ✓	<input type="text" value="5"/> ✓	78 Kg	15 working days	✗				
CA/40/22/360/FP00A00000Q1000R1000/0	<input type="text" value="CYL34"/> ✓	<input type="text" value="2"/> ✓	20 Kg	25 working days	✗				
			Tot. weight: 98 Kg	Delivery: 25 working days					

Create a new cylinder for this list

Request a quote



# Redirection automatica des demandes de prix client avec confirmation



## Richiesta di offerta - Quote request

info@grices.it

Inviato: mercoledì 27/03/2013 17:06

A: f2@f2.net

-- English text Follows --

Spett.le Test Customer  
Alla c.a. Nancy Davolio

La sua richiesta di offerta per la lista KA342 è stata ricevuta correttamente.  
Riceverà presto la quotazione richiesta dal Suo distributore ACME Distributor.

Cordiali saluti,  
Grices Hydraulic Cylinders - Extranet Management Robot

-----  
We received your quote request for the list KA342.

Your reseller ACME Distributor will send you the quote as soon as possible.

Best regards,  
Grices Hydraulic Cylinders - Extranet Management Robot

# Vous recevez la demande de prix



## Richiesta di offerta - Quote request

info@grices.it

Interruzioni di riga in eccesso rimosse dal messaggio.

Inviato: mercoledì 27/03/2013 17:06

A: acme@grices.it

-- English text Follows --

E' arrivata una richiesta di offerta da Test Customer (account Nancy Davolio) per la lista KA342.

Cordiali saluti,  
Grices Hydraulic Cylinders - Extranet Management Robot

-----  
We received a quote request from Test Customer (account Nancy Davolio) for the list KA342.

Best regards,  
Grices Hydraulic Cylinders - Extranet Management Robot

# Avantages pour vos clients

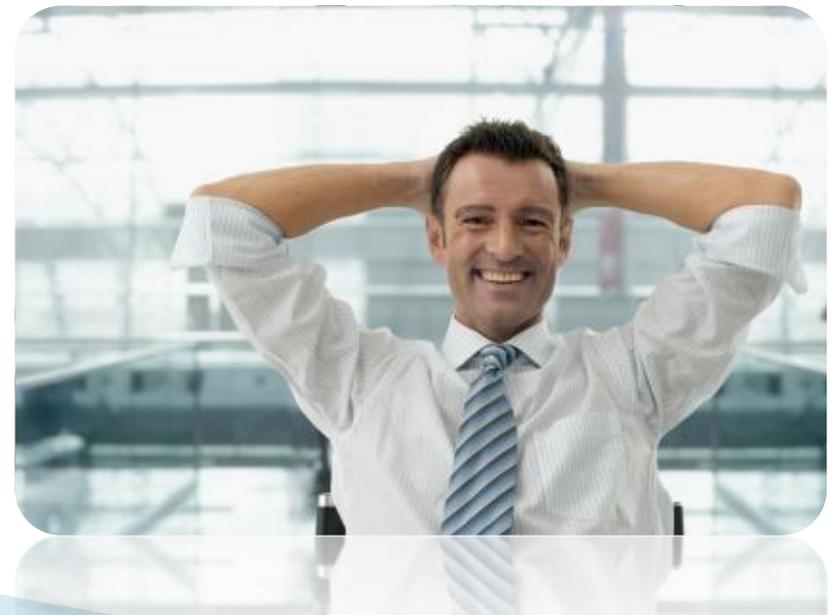
- ▶ Informations techniques toujours à jour
- ▶ Téléchargement instantané des plans 2D et 3D
- ▶ Traitement des demandes de prix en ligne
- ▶ Production en priorité
- ▶ Remise supplémentaire pour les commandes traitées en ligne



# Avantages pour vous



- ▶ Une application professionnelle labélisée
- ▶ Gestion simple de vos comptes clients
- ▶ Vous recevez des demandes précises
- ▶ Vos clients restent les vôtres, vous recevez et traitez leur demandes
- ▶ Technologie partagée





**MERCI!**

**Faisons des affaires ensemble**

Grices Hydraulic Cylinders s.r.l.  
Via Postale Vecchia, 111  
23857 Valgrehentino (LC) – Italy

[www.grices.it](http://www.grices.it)